

# Steel Building Buyer's Guide

Top 5 things to know before purchasing your steel building:

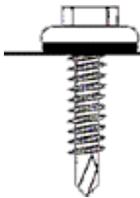
1. All reputable steel building companies are AISC certified and a member of the MBMA. Make sure the company you're dealing with is AISC certified (American Institute of Steel Construction) and a member of the MBMA (Metal Building Manufacturer's Association). This will insure that you receive a quality steel building from a respected and qualified company.



2. Be on the look out for "In-Stock" gimmicks. Building codes vary from state to state, making it virtually impossible to have a building "In-Stock" that will suit your needs and meet all state codes.

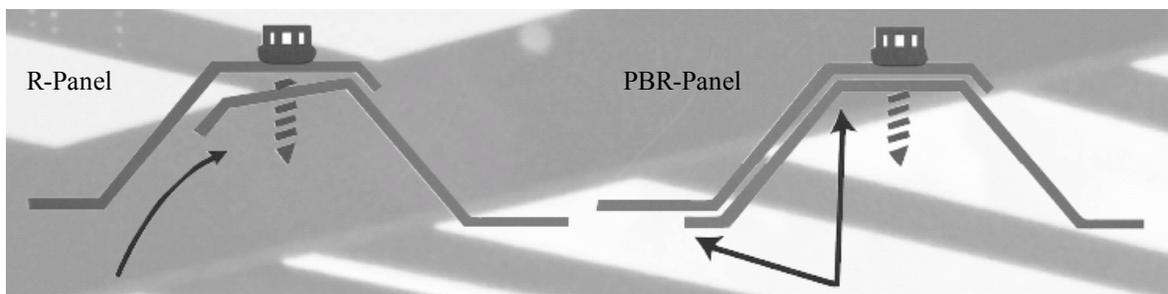
3. Be careful of hidden costs. These are usually disguised as **Options** on your quote. Some companies may call them **Alternates**. Whatever the case, make sure all accessories are included in your price along with freight and applicable sales **tax**.

4. Here are the ABC's of a quality steel building:



A.) **Lifetime fasteners** on the roof and walls. These fasteners are guaranteed not to rust for the life of the building.

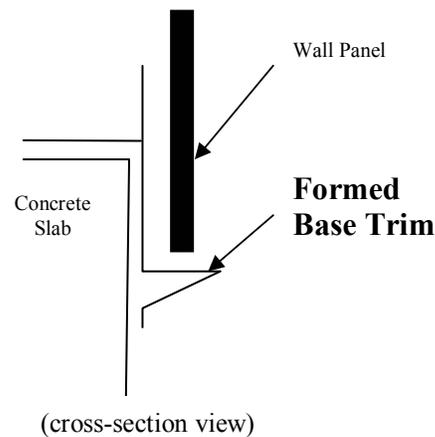
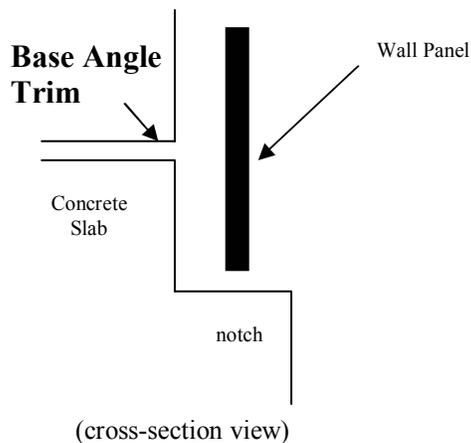
B.) **PBR (Purlin Bearing Rib) Panels**- The PBR Panel is superior to the outdated R-Panel. You can see in the diagram below that the R-Panel has less metal for the overlap which compromises the integrity of the panel. And during installation, the fastener will often push and bend the metal away rather than "grabbing" to the overlapped panel. The PBR Panel offers more metal which strengthens the panel and better overlap which provides a tighter seal.



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4. Here are the *ABC's* of a quality steel building (*continued*):

C.) **Formed Base Trim**- Most companies will try and sell you a cheap alternative to Formed Base Trim simply called “Base Angle Trim”. Base angle requires that you pour a perfect notch around your concrete slab, resulting in additional material/ labor costs. Plus, with wall panels resting directly on the concrete, some moisture can leak into the building. *Formed Base Trim* attaches directly to the slab, bends flush against the angle, bends again and then projects out approximately two inches from the slab so that the wall panels rest on the base trim rather than directly on the concrete.



5. *Last, but not least...customer service!!!*

Evaluate how your salesperson responds to you. Did he/she give you a good turn around on pricing for your project? Was he/she informative? Did you feel like you learned more about the product talking with your salesperson? Did the salesperson make you feel comfortable with your purchase?



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